

## GEN.ERA PROJECT



## Partnership Agreement

The content of this agreement represents the views of the author only and is his/her sole responsibility; it cannot be considered to reflect the views of the European Commission and/or the Executive Agency for Small and Medium-sized Enterprises (EASME) or any other body of the European Union. The European Commission and the Agency do not accept any responsibility for use that may be made of the information it contains."

## List of GEN.ERA members:

### 1 GENOPOLE

GEN.ERA coordinator



**GIP  
Genopole**

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**TARTU  
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### 4 TURKU SCIENCE PARK OY AB



**TSCP**

Person contact

Family name: **PALENIUS**  
First name: **TOM**  
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### 5 ONTWIKKELINGSMAATS CHAPPIJ OOST NEDERLAND NV



**OOST NV**

Person contact

Family name: **THEO**  
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Postal Address: LAAN VAN MALKENSCHOTEN 40, APELDOORN 7333 NP, Netherlands

## Article I. GEN.ERA partnership agreement

GEN.ERA partnership agreement is a convention between GEN.ERA Partnership members.

## Article II. GEN.ERA - European Strategic Cluster Partnership (ESCP)

GEN.ERA is a voluntary, open alliance of complementary clusters and supporting organisations (meta cluster) interested in inter-cluster, cross boarder and cross sectoral collaboration for internationalization, growth and global competitiveness of European SME's in genomic.

The GEN.ERA alliance has been initiated within the "Digital Genomic Alliance to explore new markets for internationalisation", EU COSME supported project, Grant Agreement 951197 (short "GEN.ERA project").

## Article III. GEN.ERA vision, mission, and objectives

GEN.ERA vision is to intensify interregional and inter-clustering activities, support SME's internationalisation and enhance cross-sectorial cooperation over the whole value chains **or chain**, thereby positioning European cluster organisations and equivalent network organisations and their members in the genomic sector and related industries as globally competitive actors in innovation, deployment and marketing European and global markets.

Thereby GEN.ERA mission is to contribute to the European Commission's objectives to boost growth, jobs and investments in Europe. The overall objectives are to develop and implement a joint internationalisation strategy, detailed as follows

- **Objective 1:** create a European shared vision centred around the genomics value chain, capitalized on our specialization and strengths by focusing on the innovative potential, the risks and the aspects that can generate value collectively, determine sectoral synergies and overcome sectoral boundaries.
- **Objective 2:** identify the most promising international markets for our SMEs with real and clear opportunities in terms of market access, investors, and collaborations of common interest for the partnership as a whole.
- **Objective 3:** prepare SMEs to competition, by implementing concrete and step-by-step supporting action to trigger and support SMEs internationalization and access to markets beyond Europe.

Participants can refer to the GEN.ERA Grant Agreement 951197, Technical Annex 1-Description of actions, for extensive information.

By signing this agreement members agree on the GEN.ERA vision, mission and objectives and express intention to take part in their achievements.

## Article IV. GEN.ERA partnership status

GEN.ERA is an open initiative, subject to certain rules and criteria, to the involvement of clusters GEN.ERA partners, but also to other organisations which can apply for a status of GEN.ERA's associated partner.

**Partners** are beneficiaries' institutions receiving funding from the European Union's COSME Program. Partners registered on the European Cluster Collaboration Platform (ECCP). They have their own legal entity and are represented by an authorised cluster member. Beneficiaries have signed the GEN.ERA Partnership agreement accession form (Annex 1)

**Associated partners** are organisations and individuals such as clusters, technology transfer centres, training centres, universities and associated laboratories, institutional/public organisations, policy makers, experts... support the mission and objectives of the GEN.ERA partnership. Associated partners have no contractual obligation, do not receive any funding, nor they are required to pay any fees.

Organisations can apply for GEN.ERA associated partnership status by complying to the Associated partnership agreement and signing its attached corresponding Statement of Interest (Annex 2), in order to show they are familiar with aims and organisation of GEN.ERA and to demonstrate their interest to support the GEN.ERA with expertise, in terms of policies support, consultancy and other services, and/or to collaborate to implemented activities and projects

## Article V. Accession and withdrawal procedure

GEN.ERA partners join the partnership and accept the terms of this agreement by signing the *GEN.ERA partner application form (Annex 1)* to demonstrate their interest to actively contribute to implementation of the GEN.ERA strategy development in its implementation.

GEN.ERA partners can withdraw from the partnership by providing written notice of 30 days to GEN.ERA coordinator, after implementation and/or transfer of their, GEN.ERA related obligations, tasks, work to be done to other GEN.ERA partners.

Therefore, the withdrawing party shall also comply with the termination requirements provided by Article 34 of the Grant Agreement 951197 "GEN.ERA".

## Article VI. Governance structure

The following organization is foreseen for the GEN.ERA continued activities:

- GEN.ERA Meta-cluster manager, coordinator
- A General Assembly, where all members are represented
- Leaders of Work packages
- Task groups for specific challenges

**The General Assembly** (GA) will be formed by authorized representatives of all GEN.ERA Meta-cluster members: funding, full and associated (one for each member). GA will be the highest representative and main decision-making body of the GEN.ERA. This body is responsible for proposing, modifying, and repealing all activities that are fundamental to the operation and future of the cluster, as well as the contents of the Statutes of the Cluster.

GEN.ERA Meta-cluster GA is authorised to:

- Nominate GA President, Board of Directors, GEN.ERA Meta-cluster Manager and Leaders of task groups;
- Confirm key documents of GEN.ERA Meta-cluster: Partnership Agreement, Internationalisation Strategy Plan, and GEN.ERA Meta-cluster Roadmap.

The General Assembly shall meet in ordinary or extraordinary session. The General Assembly shall meet at least once a year within the semester following the close of the financial year. The GA shall be chaired by the manager of GEN.ERA Meta-cluster; in his absence, by a designated Work package Leader.

All decisions of the GA will be taken by a simple majority vote. The Manager will have the casting vote in the event of an equality of votes. A quorum of half of the partners will be required for a decision to be binding. The agreements, once approved, shall bind all partners, including non-attendants and dissidents, and shall have executive force unless it is agreed to suspend their execution in cases that the GA itself determines.

**GEN.ERA Meta-cluster manager** will be the meta-cluster manager demonstrating needed competences for managing meta-cluster. The GEN.ERA Manager will be responsible for elaboration of documents and organisation of the alliance, for coordination and facilitation of communication and collaboration between members, for implementation of GEN.ERA general decisions, and for daily management of GEN.ERA activities. GENOPOLE will host the GEN.ERA office and manage internal communication. GEN.ERA manager will be Mr. Laurent Pépin from the GENOPOLE cluster, the coordinator of GEN.ERA COSME project (*Annex 3. Laurent Pépin CV*).

## Article VII. GEN.ERA Partnership continued activities

The future work of the GEN.ERA Partnership is planned to be continued and organised in a similar way as during the GEN.ERA COSME project. Plans and work packages will be updated according to the needs and interest of participating clusters and supporting organisations. GEN.ERA work packages will be coordinated by WP leaders and representatives of the GEN.ERA partners.

**Task groups for particular challenges** or actions planned will be dynamically organized by WP's or initiated by the GEN.ERA project partners with representatives of interested partners and supporting organisations.

WP's and Task groups will organize their work, communication and decision making by themselves, depending on the number of partners involved, depending on the nature or the work or actions, but assuring openness and fair representation of all partners and supporting organisations involved.

## Article VIII. Framework modalities of internal and external collaboration and communication

The following performance is expected from GEN.ERA Meta-cluster members:

- to contribute to enlargement of GEN.ERA Partnership by identification of cluster/organisation representative to sign GEN.ERA Partnership Agreement,
- to participate in one or several Task Groups,
- to contribute to GEN.ERA results and strategic documents by implementing surveys, contributing to market reviews, by reviewing of documents,
- to take part in GEN.ERA workshops, trainings, conference and other joint events,
- to promote GEN.ERA on national markets and relevant target markets (third countries),
- to take part in initiated within GEN.ERA Meta-cluster innovation projects, join promotion or internationalization activities.

GEN.ERA Meta-cluster full and associated members are expected to be proactive, to act in a good will, on highly professional way and according to cluster excellence good practices.

Internal communication between partners and/or within Task Groups will be based on electronic means such as email, e-meetings and e-conferences. Face-to-face meetings will be implemented within different events gathering the majority of partners or hosted by one the partners.

Within GEN.ERA project, a matchmaking conference in October 2021, another in January 2022 and several training/preparation sessions by June 2022 hosted by GEN.ERA project are planned. External communication and promotion will deploy communication means and channels set-up within the GEN.ERA project such as website (<https://www.generaproject.com/>) and social media channels (LinkedIn and Twitter).

## Article IX. Activities and services

Considering GEN.ERA as a sustainable, long term partnership, and to achieve the GEN.ERA vision, the following activities and services will be planned and implemented:

1. Set-up, manage and sustain the GEN.ERA as European Strategic cluster collaboration partnership, including development of a roadmap for implementation with a long-term cooperation agenda to foster the sustainability of the partnership;

2. Development, implementation, and updates of a joint European strategy for going international beyond Europe;
3. Development of new value proposition designs and collaborative, cross-sectoral business models and value chain cooperation;
4. Set-up and facilitating co-financing of projects and actions implementation by providing information on possible public and private funding, including foreign direct investments;
5. Plan services such as mentoring, coaching, promotion to advance the most developed and competitive innovations (products, services, solutions, technologies) to international market;
6. Planning and implementing of common actions such as international promotion, organisation and/or participation on international matchmaking event, trade missions, brokerage events, conferences and workshops;
7. Communication and promotion plan to support development of joint brand and international recognition of competitiveness of European clusters and their members in the field of genomic;
8. IPR support, technology transfer, joint entering to foreign markets, and support to co-development with clusters and SME's from third countries.

Detailed planning of those activities and services will be done in collaboration with partners and implement in GEN.ERA action plans for particular time frame.

## **Article X. Financial system**

No fees for the GEN.ERA Meta-cluster partners and associated members are foreseen up to the end of the GEN.ERA project (30th August 2022).

Until this date, each Partner intends to bear its own costs and expenditures that might be incurred in the course of implementing this agreement in terms of particular action or activity which will be initiated within the GEN.ERA, besides possible funding made available under the GEN.ERA project funding.

As of 1st of September 2022, the economic resources of the GEN.ERA Meta-cluster foreseen for the development of the aims and activities might be private contributions or/and the attainment of public resources depending on the will of each partner to pursue GEN.ERA actions beyond this date in a long-term cooperation Agenda.

Private:

**Service Fees:** For specific services that can ensure a competitive advantage in the market, members may pay additional fees (e.g. for training, to participate in fairs, economic mission, conferences organized by the GEN.ERA meta-cluster management). The types and level of fees will be specific depending on the event and will be assumed in a signed contract.

Public:

1. Project financing.
2. Other resources: sponsorship, aid, donations and commercial services.

The administration of funds of GEN.ERA will be subject to the corresponding intervention and publicity, so that the members can have periodic knowledge of the destiny of the same ones. The



income and expenditure account shall be drawn up annually.

## **Article XI. Long term cooperation agenda**

The aim of GEN.ERA Meta-cluster is to sustain after the end of GEN.ERA COSME project as an EU wide long-term strategic cluster partnership supporting SMEs in collaboration for innovation, market-uptake, and marketing of competitive products, services and technologies in field of digital genomic and support SMEs in internationalisation and global competition.

Identification of critical success factors, analysis of options for legal body representing the ECCA worldwide and strategy for providing funding beyond the lifetime of a possible project funded under COSME has been done in the framework of the GEN.ERA COSME project and its available to all GEN.ERA Meta cluster members.

A roadmap for implementation with a long-term cooperation agenda to foster the sustainability of the partnership will define the strategy for assuring sustainability of the partnership.

## **Article XII. Dissolution**

The Partnership shall be dissolved:

- a) By will of the members expressed by agreement of the General Assembly;
- b) Due to the impossibility of fulfilling the purposes set in this Partnership Agreement, appreciated by the General Assembly;
- c) By judicial sentence;
- d) The dissolution agreement shall be adopted by the General Assembly, in an extraordinary session called for this purpose, by a two-thirds majority of the members;
- e) In the event of dissolution, a liquidation commission will be appointed, which, once the debts have been extinguished, and if there is surplus liquid, will use it for non-profit purposes.

## **Article XIII. Entry into force**

GEN.ERA Meta-cluster will be established and will start operating when Partners – all established in EU Member States or countries participating in the COSME programme under Article 6 of the COSME Regulation - sign the Application Form. The Partnership agreement will enter into force on 1<sup>st</sup> of May 2021.



## Annex 1

### Partner 1: Genopole (GIP Genopole)

#### ***GEN.ERA's partner application form***

I undersigned Laurent Pepin, as International & Europe Director of the Genopole (GIP Genopole) and GEN.ERA coordinator, located in Rue Henri Desbrières 5, Evry 91030, France, VAT number: FR12189100142, website: [www.genopole.fr](http://www.genopole.fr)

**confirm that we are acquainted with the aims and organisation of the GEN.ERA Partnership as European Strategic Cluster Partnership for internationalization (ESCP-4i) and demonstrate our strong interest to support the GEN.ERA as described below.**

#### Short description of the organisation:

Genopole (France) founded in 1998, is the oldest and largest French biocluster fully dedicated to biotechnology, genomics, cell and gene therapies synthetic biology, bioproduction for food & agriculture, cosmetics and industry as applied to healthcare, It unites innovative high-tech life sciences companies, hospital, public and private research and higher education facilities at a single site, in the south of Paris.

Launched under the impetus of the French State and the French Muscular Dystrophy Association (AFM- Telethon), this campus-based biocluster was originally focused on research for new therapies, particularly for genetic diseases.

Today, Genopole is a major actor in France's research and a key element of its industrial landscape for biotech and genomics. It aims to become a world-scale cluster by 2030 and contribute to European's ambition to structure such future-looking domains as personalized medicine, gene and cell therapies, industrial biotech and computational genomics. It is pursuing its growth with the mission of increasing its knowledge of genomics, empowering tomorrow's explorers of DNA, and nurturing innovations for the good of all, including the general public, patients and researches too.

Genopole represents a mature and fertile campus with more than 2,600 staff members which are employed on-site by the 96 companies, 16 public research labs, and 29 cutting-edge shared- access technology platforms and facilities for R&D.

Genopole brings to the GEN.ERA project its 20 years knowledge and expertise in biotherapies, genomics and entrepreneurship, a biotech ecosystem with innovative biotech start-ups and companies, research laboratories and technology platforms and a dynamic cluster life with scientific and industrial events and networking activities with international and European bioclusters

#### Role in the project:

- GEN.ERA coordinator and main contact in this grant for administrative, financial and legal matters
- WP1 and WP 2 leader,
- Team member in WP3,4 & 5

#### Authorised representative :

Dr. Laurent Pepin, International & Europe Director, Genopole  
Email: [Laurent.pepin@genopole.fr](mailto:Laurent.pepin@genopole.fr) , phone : +33 6 08 88 38 74

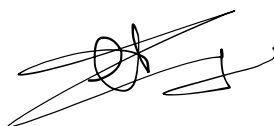
#### Contact person(s) :

- Alexis Biton, EU project Manager. Email: [alexis.biton@genopole.fr](mailto:alexis.biton@genopole.fr)  
phone : +33 6 07 80 93 38
- Alain Lusardi, EU project Manager. Email: [alain.lusardi@genopole.fr](mailto:alain.lusardi@genopole.fr)  
phone : +33 6 73 67 56 31

Date/place: 30 April 2021, Evry

Sincerely,

Stamp      Laurent Pépin ,



**Annex 1: GEN.ERA's partner application form**  
(Organisation's letter head)

**GEN.ERA's partner application form**

I undersigned AMLETO D'AGOSTINO, as General Director of the CLUSTER CAMPANIA BIOSCIENCE, located in Napoli, Via L. De Crecchio – [www.campaniabioscience.it](http://www.campaniabioscience.it)

**confirm that we are acquainted with the aims and organisation of the GEN.ERA Partnership as European Strategic Cluster Partnership for internationalization (ESCP-4i) and demonstrate our strong interest to support the GEN.ERA as described below.**

Short description of the organisation:

Campania Bioscience is a non-profit consortium established in 2013 operating in the field of Life Sciences and Biotechnologies. The cluster is composed of 4 local universities, 3 research centres 1 Tech transfer centre and 50 private companies.

Role in the project:

CBIOS is WP5 "Dissemination and Communication" coordinator: The main objective of CBIOS in the project is to disseminate project information to the relevant entities and stakeholders who will benefit from or might be involved in the project initiatives and, in parallel, to achieve the maximum visibility and impact while communicating the role of GEN.ERA meta-cluster (conceived as an organization of clusters) operating as a springboard to boost internationalization of European SMEs towards third countries.

**Data on authorised representative:**

Dr. Amleto D'Agostino

**Data on contact person:**

Dr. Roberta Lauro

[r.lauro@campaniabioscience.it](mailto:r.lauro@campaniabioscience.it)

Via Tommaso de Amicis 95 Napoli

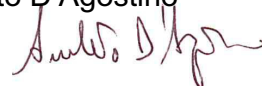
Via Luigi de Crecchio 7 Napoli

May 6, 2021

Sincerely,

**DISSEMINAZIONE TECNOLOGICO CAMPANIA  
BIOSCIENCE S.C. a R.L.**  
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Amleto D'Agostino



**Annex 1: GEN.ERA's partner application form**  
(Organisation's letter head)

**GEN.ERA's partner application form**

I undersigned, Sven Parkel, as member of board of Tartu BT Park, located in (legal address, country, website) Tiigi 61b, Tartu, ESTONIA, [www.biopark.ee](http://www.biopark.ee)

**confirm that we are acquainted with the aims and organisation of the GEN.ERA Partnership as European Strategic Cluster Partnership for internationalization (ESCP-4i) and demonstrate our strong interest to support the GEN.ERA as described below.**

Short description of the organisation (*enter explanation, legal form, fields of activities, especially related to genomic*):

Tartu BT Park is a private science park, working to support health and biotechnology entrepreneurship and innovation ecosystem

Role in the project:

Tartu BT Park is the lead of WP3

Data on authorised representative (name, surname, title):

Parkel, Sven, Mr.

Data on contact person(s): (name, surname, title, email, phone, address):

Vakker, Triin, Ms., [tv@scanbalt.org](mailto:tv@scanbalt.org), +372 7383 053, Tiigi 61b, Tartu, Estonia

Date/place: 29<sup>th</sup> of April 2021, in Tartu


Sincerely,

Stamp

Name, signature



SVEN PARKEL



**Annex 1: GEN.ERA's partner application form**  
(Organisation's letter head)

**GEN.ERA's partner application form**

I undersigned Tom Palenius, as Interim CEO of Turku Science Park Ltd located in Joukahaisenkatu 3 A, 20520 Turku, Finland, [www.turkubusinessregion.com](http://www.turkubusinessregion.com)

**confirm that we are acquainted with the aims and organisation of the GEN.ERA Partnership as European Strategic Cluster Partnership for internationalization (ESCP-4i) and demonstrate our strong interest to support the GEN.ERA as described below.**

Short description of the organisation (*enter explanation, legal form, fields of activities, especially related to genomic*):

Turku Science Park Ltd, founded in 1988, is a regional development cluster organization in Turku, South-West part of Finland. The mission of TScP is strictly linked on the performance of enterprises to improve their capacity to succeed in business and operations generally and specifically in international markets. Health Turku of TScP is the strongest cluster in life sciences field in Finland. 50% of Finnish in vitro diagnostics export is generated by companies operating in Turku region. Among these companies the business volume and importance of PCR and molecular diagnostics is growing most rapidly.

Role in the project:

Turku Science Park Ltd is the leader of Work Package 4 of the project. In WP4 the project boosts SMEs smart take-off toward soft-landing in selected global markets

Data on authorised representative (name, surname, title):

**Tom Palenius**, Interim CEO

Data on contact person(s): (name, surname, title, email, phone, address):


**Tero Piispanen**, Senior Executive, Health Turku, [tero.piispanen@turkubusinessregion.com](mailto:tero.piispanen@turkubusinessregion.com), phone: +358 40 078 1683, address: Joukahaisenkatu 3 A 20520 Turku, Finland

Date/place: ..... Turku, 29.04.2021 .....

Sincerely,

Stamp

Name, signature



Tom Palenius, CEO

**Annex 1: ONTWIKKELINGSMAATS CHAPPIJ OOST NEDERLAND NV ( Oost NV)  
GEN.ERA's partner application form**

I undersigned Theo Föllings ,as Manager Business Development of the Ontwikkelingsmaatschappij Oost-Nederland NV (Oost NV), located in  
Laan van Malkenschoten 40, 7333 NP Apeldoorn, The Netherlands.  
Website: <https://oostnl.nl/>

**confirm that we are acquainted with the aims and organisation of the GEN.ERA Partnership as European Strategic Cluster Partnership for internationalization (ESCP-4i) and demonstrate our strong interest to support the GEN.ERA as described below.**

Short description of the organisation:

Oost NL is an agency that focuses its activities and projects on strengthening and stimulating the economy of the provinces of Gelderland and Overijssel, the Netherlands. We work with businesses in the provinces of Gelderland and Overijssel and are commissioned by the Ministry of Economic Affairs and Climate Policy and the respective Provinces. Oost NL specializes in Internationalization, Innovation and Investments.

Foreign Investment offers companies from outside the Netherlands, as well as from other regions of the country, a 'soft landing' in East Netherlands. Through us, international companies gain access to our regional networks as well as assistance with trade promotion. We help owners of SMEs from East Netherlands to internationalize through matchmaking via our worldwide network of partners.

Development & Innovation supports the regional business environment by helping city governments and SMEs to bring innovations to market. This is done with knowledge, access to funding (including European-wide funds), networking and one-on-one contacts. The results: fundable business cases (usually focused on market introductions), innovation projects and programs, open innovation centers and establishing campuses.

The Health and Life Sciences department of Oost NL specializes in improving the SME's within the provinces through our activities. Oost NL is in close contact with institutions, (academic) hospitals, and research facilities that focus on personalized medicine and genomics. Oost NL pursues the growth of Start-up/ Scale-up/ SME's within this field of expertise.

Role in the project:

- GEN.ERA Partner
- Team member in WP 1, 2, 3, 4, and 5.

Data on authorised representative:

drs. Th.N.M. Föllings, Manager Business Development Oost NV.  
[theo.follings@oostnl.nl](mailto:theo.follings@oostnl.nl)

Data on contact person(s):

Keanu Leenknecht, Trainee LSH Business Development

[Keanu.Leenknecht@oostnl.nl](mailto:Keanu.Leenknecht@oostnl.nl) Phone: +31 6 28 35 89 06

Alexander Schippers, Sector Manager LSH Business Development [Alexander.schippers@oostnl.nl](mailto:Alexander.schippers@oostnl.nl)

Sincerely,

Date/place: Apeldoorn, 19 mei 2021

Stamp Name:

Drs. Th.N.M. Föllings

Manager Business Development Oost NV

Signature:



**Annex 2: GEN.ERA's Associated Partnership Agreement and attached Statement of interest**

**GEN.ERA PROJECT**



**Associated partnership  
agreement**



## List of GEN.ERA members:

### 6 GENOPOLE

GEN.ERA coordinator



### GIP Genopole

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### 7 DISTRETTO TECNOLOGICO CAMPANIA BIOSCIENCE SCARL



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### 8 TARTU BT PARK OU



### TARTU BT PARK

#### Person contact

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### 9 TURKU SCIENCE PARK OY AB



### TSCP

#### Person contact

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### 10 ONTWIKKELINGSMAATS CHAPPIJ OOST NEDERLAND NV



### OOST NV

#### Person contact

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First name: **FOLLINGS**

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## Article II. GEN.ERA - European Strategic Cluster Partnership (ESCP)

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## Article III. GEN.ERA vision and mission

GEN.ERA vision is to intensify interregional and inter-clustering activities, support SME's internationalisation and enhance cross-sectorial cooperation over the whole value chains, thereby positioning European cluster organisations and equivalent network organisations and their members in the genomic sector and related industries as globally competitive actors in innovation, deployment and marketing European and global markets.

Thereby also to contribute to the European Commission's objectives to boost growth, jobs and investments in Europe. The GEN.ERA final goal is to develop and implement a joint internationalisation strategy.

## Article IV. GEN.ERA associated partnership status

GEN.ERA is an open initiative, subject to certain rules and criteria, to the involvement of clusters (GEN.ERA partners), but also to other organisations which can apply for a status of GEN.ERA's associated partner.

GEN.ERA's **associated partners** are organisations and individuals such as clusters, technology transfer centres, training centres, universities and associated laboratories, institutional/public organisations, policy makers, experts... support the mission and objectives of the GEN.ERA partnership. Associated partners have no contractual obligation, do not receive any funding, nor they are required to pay any fees.

Organisations can apply for *GEN.ERA* associated partnership status *by signing the Statement of Interest (Annex 1)* in order to show they are familiar with aims and organisation of GEN.ERA and to demonstrate their interest to support the GEN.ERA with expertise, in terms of policies support, consultancy and other services, and/or to collaborate within GEN.ERA's activities and projects.

## **Article V. Eligibility**

GEN.ERA has developed simple eligibility criteria for organisations to enroll in the associated partner network. For the criteria to be met, the potential associated partner should:

1. Be active in genomic related sectors; and
2. Have access to SMEs in the above-mentioned sectors.

## **Article VI. Role**

Associated Partners gain formal recognition as a partner of the network and as such are included in internal communication receiving information about new activities and developments. As a result, associated partners can identify opportunities for collaboration, gain knowledge and participate in GEN.ERA activities and events.

*GEN.ERA's associated partner statement of interest*

***GEN.ERA's associated partner statement of interest***

I undersigned ....., as (*position in the organisation, authorised to represent cluster, network organisation*)... .. of the (name of organisation)..... located in (legal address, country, website) .....

**confirm that we are acquainted with the aims and organisation of the GEN.ERA Partnership as European Strategic Cluster Partnership for internationalization (ESCP-4i) and demonstrate our strong interest to support the GEN.ERA as described below.**

Short description of the organisation (*enter explanation, legal form, fields of activities, especially related to genomic*):

.....  
.....  
.....

Terms of our support (*describe and be specific if possible - for example with expertise, support for communication and promotion, networking in third countries, policies support, consultancy and other services, and/or to collaborate within GEN.ERA activities and projects in particular thematic fields*):

.....  
.....  
.....  
.....

Data on authorised representative (name, surname, title):

.....

Data on contact person(s): (name, surname, title, email, phone, address):

.....  
.....

Date/place: .....

Sincerely,

Stamp

Name, signature

**Annex 3: Laurent Pépin, GEN.ERA Meta cluster manager's CV**



**Laurent Pepin (Male)** is the **Director of the Business and Partnership and International and Europe departments at Genopole** and has a PhD in Genomic.

After a Postdoctoral Fellowship in the National Institute of Health in US, he acquired a long experience as scientific specialist and European business development manager in different international companies such as GE healthcare, Agile, Stago, LGC Genomics.

He is currently a senior professional in International Sales and Business Development in academic, biotech and pharmaceutical markets. He sets up an important network with the pharmaceutical industry, biotechnology ecosystem.